



**TITLE OF JOB: Regional Director of Operations**

**LOCATION: Philadelphia, PA**

**POSTED: October 2018**

**SUMMARY:**

A leading hospitality foodservice company is looking for an operations leader to oversee their multi-unit territory, build a strong operations team, and drive an exceptional guest experience. Under limited supervision, the Regional Director oversees regional operations, serving all locations and provides strategic and operational direction to functional activities, participates in strategic planning and policy development. The Regional Director acts as a support to the Directors and Sr Operators to help improve the daily operations of company operations.

**RESPONSIBILITIES:**

- Oversees and supports Directors / Managers in the management of daily operations of multiple food and beverage units and provides direction and leadership in the management of Company programs and initiatives.
- Develops, ensures and supports annual operations budgets for the region; Monitors financial performance of all units.
- Evaluates director/ manager and unit performance; promotes staff training and development; provides assistance in analyzing and resolving complex issues.
- Designs or participates in the design and establishment of organizational structures and staffing to effectively accomplish the organization's goals and objectives.
- Recommends and participates in the development and establishment of company-related policies and procedures.
- Establishes and implements short- and long-range organizational goals, objectives, strategic plans, policies, and operating procedures; monitors and evaluates programmatic and operational effectiveness, and effects changes required for improvement.
- Supports new openings within region and overall organization; implements standards of operations and monitors compliance within region.
- Recruits and selects managers; Maintains leadership roster with succession planning.
- Develops client relationships as it pertains to operations; supports Directors in relations with authorities and leasing management stakeholders.

**REQUIREMENTS:**

- 5+ years of directly related hospitality and foodservice experience.
- Strong strategic thinking ability necessary to drive short- and long-term planning and growth.
- Ability to think creatively, encourage and motivate others, and uphold strong company standards.
- Strong communication, coaching, and influencing skills.

**EDUCATION:**

BA Required

**SALARY & BENEFITS:**

**Strong salary and benefits program commensurate with experience**

**FOR POSITION REQUIREMENTS AND SPECIFICATIONS PLEASE CONTACT:**

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