



TITLE OF JOB: Real Estate Manager

LOCATION: Midwest

POSTED: November 2021

SUMMARY:

A dynamic, high growth QSR franchise group is seeking a Real Estate Manager to drive their expanding portfolio in the Midwest region, currently encompassing Illinois, Wisconsin, Michigan, and Missouri. The Real Estate Manager will collaborate with corporate leadership to successfully complete real estate deals to support new restaurant growth. Experience in LOIs, contracts, and site selections required, preferred experience in the QSR restaurant real estate segment.

RESPONSIBILITIES:

- Creates, manages, and executes the development plan to meet portfolio returns with the Development Team.
- Communicates and implements corporate policies and procedures.
- Manages and makes adjustments to maintain an even workload among staff members while still meeting department and regional goals.
- Ensures quality control standards for real estate transactions (e.g., cost, time, location, economics, market needs, and deal quality).
- With the Construction Manager, fosters the Development Team approach within the Region.
- Optimizes the site development processes.
- Ensures best location/best value for all real estate acquisitions
- Along with Construction team contributes to the Vision for the Region.
- Aligns Department goals with the Regional, Division and Corporate strategies.
- Promotes the development of the brokerage network and outside consultants.
- Maintains working relationships and is the real estate resource for owner/operators and other regional staff.
- Cultivates and promotes working relationships with alliance partners and other outside organizations.

REQUIREMENTS:

- Experience dealing with LOIs, real estate contracts, and site selection.
- Restaurant experience, preferably QSR segment real estate experience.
- Demonstrates intermediate to advanced real-estate knowledge and experience including negotiation skills, real-estate finance, and law.
- Demonstrates intermediate knowledge of Microsoft Office applications to create documents, deliver presentations, and analyze data.
- Has depth and breadth of experience in own discipline and possibly other disciplines.
- Works independently, with direction only on the most complex tasks.
- Acts as a key contributor in area of large scope or impact; may have significant and/or global scope/impact.
- Provides leadership, mentoring and guidance to others.
- Proven combination of hands-on deal maker and strategic manager

SALARY & BENEFITS:

Base salary \$100-\$110K, plus bonus and benefits

FOR POSITION REQUIREMENTS AND SPECIFICATIONS PLEASE CONTACT:

Name: Rebecca Patt

Name: Bob Gershberg

Direct: (831) 332-7322

Direct: (727) 244-4113

E-mail: rebecca@wraysearch.com

E-mail: bob@wraysearch.com

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