



**TITLE OF JOB: Head of Supply Chain**

**LOCATION: Ohio**

**POSTED: October 2022**

**SUMMARY:**

Well respected, rapidly growing, multi-brand restaurant Franchisor company is looking for a Supply Chain leader to optimize cost and lead the company's purchasing function. They seek a strategic supply chain leader to support enterprise goals by overseeing and managing all supply chain and purchasing functions at the corporate and franchise operating level. This includes overseeing the development of supply chain processes, sourcing, cost and service level agreements, risk management strategies using hedging tactics to stabilize price volatility and margins, and the implementation of supply chain initiatives to support short and long-term supply chain performance.

**RESPONSIBILITIES:**

- Lead the design and implementation of initiatives to support the supply chain strategy, including leveraging systems that optimize the supply chain process.
- Build and maintain a strong procurement team which consistently succeeds in providing effective, smooth daily operations, outstanding customer service and value.
- Ensure strong two-way customer communication to build cross-organization relationships which drive continuous improvements and focus on customer service across all brands and the Franchisee base.
- Analyze supply market conditions and develop strategic sourcing initiatives that mitigate risk and decrease volatility, including tactics to mitigate inflationary pressures
- Provide leadership to executive team to leverage the group's insight and feedback to effectively manage relationships, cost, and service of the distribution network. Oversee management of multiple third party-purchasing services, inventory management, demand planning, freight management, and effectively managing distribution and logistics relationships to ensure the highest levels of service are provided.
- Oversee annual procurement spend, provide leadership in the direction and coordination of purchasing activities for all related products needed for restaurant operations at the lowest prices commensurate with desired quality.
- Manage vendor relationships, set vendor performance criteria and targets, review vendor performance, identify variances and recommending corrective actions.

**REQUIREMENTS:**

- 10+ years of progressive leadership responsibilities in the Corporate and Franchise restaurant supply chain.
- Master negotiator, master negotiator, master negotiator.....
- Exceptional communicator who can build relationships across 360 degrees of the organization.
- Ability to mitigate risks in commodity volatility and lead strategic sourcing initiatives to ensure future costs.
- Develop true partnerships with Brand Leaders characterized by trust.
- Become a trusted partner for the CFO, CEO and the rest of the Executive leadership team.
- Excellent negotiation, interpersonal, presentation, and planning skills.

**SALARY & BENEFITS:**

**Competitive salary commensurate with experience.**

**FOR POSITION REQUIREMENTS AND SPECIFICATIONS PLEASE CONTACT:**

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