



TITLE OF JOB: Associate General Counsel

LOCATION: North California

POSTED: September 2020

SUMMARY:

A sophisticated multi-unit, multi-state restaurant franchisee company headquartered in Northern California requires an individual with significant relevant experience with ongoing business operations, franchise law, acquisitions, development, finance and equity investments. Reporting to the General Counsel, the Associate General Counsel will provide counsel to senior management.

RESPONSIBILITIES:

- Provides timely, collaborative and practical legal counsel to the organization on a wide variety of issues through close collaboration with its different business units.
- Prepare, review, negotiate and finalize legal agreements, including investment agreements, development agreements, franchise agreements, and other relevant documents, with a strong attention to detail.
- Work effectively with the tax and accounting teams to advise on legal and business issues.
- Support and provide guidance on national and state franchise matters.
- Ensure compliance with company policies, procedures and applicable laws.
- Manages and resolves legal issues pertaining to transactional, commercial, corporate and regulatory matters.
- Protects the company by establishing and recommending risk and compliance standards and expectations.
- Perform other general legal and/or business duties and functions as may be assigned or required by business needs.

REQUIREMENTS:

- JD degree. Legal experience with focus on restaurants and franchising. Experience with employment and real estate law a plus.
- Significant experience with state and federal franchise laws, contract analysis and negotiation, drafting and negotiating contract terms, and employment law.
- Ability to identify critical business issues, to negotiate major contracts, to structure collaborative business enterprises, and to lead teams of internal executives and external professionals in business acquisition and divestiture transactions.
- Excellent writing and communications skills, the ability to negotiate and persuade, and a sound understanding of corporate and commercial law and general business practices.
- Highly organized and demonstrated ability to work effectively in multi-tasking environment with high volume workload.
- Maintains a high level of integrity, professionalism and strong attention to detail with the ability to assume greater responsibility as needed.

SALARY & BENEFITS: Competitive salary for qualified candidates

FOR POSITION REQUIREMENTS AND SPECIFICATIONS PLEASE CONTACT:

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