



TITLE OF JOB: Vice President

LOCATION: Northeast

POSTED: December 2018

SUMMARY:

This Philadelphia based restaurant company is looking for a brand expansion champion for their fast-casual dining concept. This individual will be responsible for the implementation of the company vision and direction through excellent planning, organization, and follow-through. The VP will work closely with the Executive and Management teams, coordinating and communicating all aspects of projects through to successful completion, while continuously looking for ways to improve the guest and team member satisfaction.

RESPONSIBILITIES:

- Develop and implement a scalable concept model that maintains the brand identity and standards of the existing flagship restaurants.
- Develop existing and recruit new team members who will ensure successful operations during a time of rapid unit growth and beyond.
- Develop and oversee all functions of the company -- finance, HR, IT, marketing, operations -- and ensure that they work together in a spirit of collaboration.
- Analyze key performance indicators for the business weekly, monthly, quarterly, and annually.
- Work with the President on Big Picture goals -- then develop plans, timeframes, budgets and teams to achieve these goals.
- Oversee company policy enforcement and make changes to policy as needed.
- Work closely with CEO, Controller, and Directors in the creation and monitoring of annual operating budget and long-term capital budget.

REQUIREMENTS:

- 5+ years' experience in restaurant senior management, preferably in various functions.
- Experience working with Operations, HR, Finance, Marketing, IT, etc.
- Demonstrable competency in strategic planning and business development.
- Experience opening new locations efficiently and effectively for a multi-unit operator.
- Expertise with data analysis and performance/operation metrics.
- Outstanding organizational and leadership abilities, interpersonal skills, and public speaking ability.

EDUCATION:

BS/BA in Business, Hospitality Management or relevant field; MBA plus

SALARY & BENEFITS:

Competitive salary and benefits

FOR POSITION REQUIREMENTS AND SPECIFICATIONS PLEASE CONTACT:

Name: Tom Rollert

Name: Bob Gershberg

Direct: (801) 695-7741

Direct: (727) 244-4113

E-mail: tom.rollert@wraysearch.com

E-mail: bob.gershberg@wraysearch.com

Wray Executive Search shall provide equal employment opportunity to all qualified candidates, and will refer candidates without regard to race, color, religion, national origin, sex, age, disability, veteran candidates without regard to race, color, religion, national origin, sex, age, disability, veteran status or any other legally protected basis. Wray Executive Search shall comply with all applicable laws, rules and regulations in the performance of duties pursuant to this Agreement, including but not limited to, Title VII of the Civil Rights Act, the Age Discrimination in Employment Act, the Americans with Disabilities Act, and state and local anti-discrimination laws to the extent applicable.