



W R A Y EXECUTIVE SEARCH

**TITLE OF JOB: Chief Operating Officer**

**LOCATION: Alberta, Canada**

**POSTED: March 2021**

**SUMMARY:**

Growing multi-unit, international quick service franchisee is searching for a dynamic, metrics driven, high energy strategic leader who has the knowledge, talent and drive to continue to push the group to new heights and continue expansion efforts. In need of a hands-on, superstar operations leader with franchise leadership experience. The COO will be responsible for the execution, growth and profitability of all operations, for this exciting brand. An integral part of senior leadership, the COO will help grow the enterprise, drive operations excellence and have the passion and presence to continue to grow this brand.

**Reports to:**

Chief Executive Officer

**RESPONSIBILITIES:**

- Lead and manage day to day responsibilities of Operations, Franchising, Training and IT departments.
- Identify, develop and implement operational process improvements to ensure high organizational efficiency and effectiveness as the organization continues to grow in size and complexity and expand.
- Oversee staff management involving recruiting, hiring, training, and development of staff under this leadership.
- Create and implement short-term and long-term milestones and goals for each department under this leadership.
- Work with CEO, and CFO to develop annual budgets, goals and projections.
- Implement and support company programs to help generate new growth.
- Maximize company's profitability through ensuring high levels of customer service and high standards.

**REQUIREMENTS:**

- 5+ years as the lead operational executive of a quick service or fast casual restaurant chain with at least 200 locations.
- 10+ years in multi-unit management in a restaurant hospitality or service field.
- company.
- Expertise with influencing and developing operational excellence.
- Strong entrepreneurial background, and viable relationship exposures.
- Team-builder, strategic and passionate about food.
- Motivator: Share the brand's values, mission and vision. Consistently displays integrity, modeling appropriate behavior, develop people and building teams.
- Bachelors' degree required

**SALARY & BENEFITS:**

Competitive compensation commensurate with experience.

**FOR POSITION REQUIREMENTS AND SPECIFICATIONS PLEASE CONTACT:**

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*Wray Executive Search shall provide equal employment opportunity to all qualified candidates, and will refer candidates without regard to race, color, religion, national origin, sex, age, disability, veteran candidates without regard to race, color, religion, national origin, sex, age, disability, veteran status or any other legally protected basis. Wray Executive Search shall comply with all applicable laws, rules and regulations in the performance of duties pursuant to this Agreement, including but not limited to, Title VII of the Civil Rights Act, the Age Discrimination in Employment Act, the Americans with Disabilities Act, and state and local anti-discrimination laws to the extent applicable.*