



W R A Y EXECUTIVE SEARCH

**Title of Job:** VP Operations

**Location:** Southwest

**Posted:** Nov/Dec 2017

**SUMMARY:** An iconic (75) unit QSR company is seeking a VP Operations to play a critical role with the continued “reimaging” transition and continuous improvement of their speed of service objectives. In this role, you will drive market growth, provide a strategic view and own results working with the leadership team to maximize unit level profitability.

**RESPONSIBILITIES:**

- Work closely with the executive team in developing long-range plans, group goals, and growth objectives to position the company for sustained success
- Strong understanding of and proven experience in increasing unit-level profitability
- Ensure business profitability for 75+ locations
- Maintain and enhance operational excellence of all corporate-owned locations
- Identify strategic opportunities to capitalize on company resources in order to set aggressive growth goals
- Evaluate regularly and systematically results of overall operations and report finding and trends to ownership
- Drive double-digit same store sales growth
- Ensure all employee responsibilities and accountabilities are defined, understood, and executed
- Develop a strong servant leadership role within the system

**REQUIREMENTS:** 10+ years of increasingly responsible restaurant operations management experience including exposure (knowledge) of marketing, business planning, training and human resources. Extensive experience in performance measurement and P&L analysis. Proven track-record of qualitative analytical skills and problem solving. Strong strategic thinking and organization skills.

**EDUCATION:** Bachelor’s Degree or equivalent preferred

**SALARY & BENEFITS:** A competitive Salary and Bonus will be commensurate with experience.

**For position requirements and specifications please contact:**

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